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August 2, 2007

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Announcements:

[Authernative Granted US Patent For User Authentication Method and Interface](#)

Authernative, Inc., the developer of innovative user authentication and identity management technologies announced that the US Patent & Trademark Office has granted the company its patent for a user authentication method and interface.



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Authernative was voted Best of SecureGov2006 Solution Provider and is committed to helping Government agencies securely extend their networks and access for mobile workforce, employees, vendors, and public citizens.

Authernative AuthGuard authentication product is a versatile authentication platform offering different methods and levels of authentication security through one user interface. These authentication methods, used alone or in combination, allow for one-factor, layered, or multi-factor highly scalable authentication security, while preserving high usability, low total cost of ownership, and online self-service capabilities.

authernative

THE AUTHENTICATION ALTERNATIVE

About Authernative:

Authernative provides innovative patented software security solutions offering identity and access management capabilities including strong authentication, authorization, administration, and auditing. The company's products are used to prevent unauthorized access to confidential data, protected resources, and financial transactions. They allow organizations to lower the cost of providing, deploying and managing strong user authentication for enabling e-commerce and addressing regulatory compliance requirements.

PRESS RELEASE – Phase One Awarded GSA MOBIS Contract

Phase One Consulting Group is proud to announce that it has been awarded a Mission Oriented Business Integrated Services (MOBIS) contract with the U.S. General Services Administration (GSA). The MOBIS contract is a governmentwide acquisition contract (GWAC).

The MOBIS program offers a full range of management and consulting services that can improve a federal agency's performance and their endeavor in meeting mission goals. MOBIS contractors possess the necessary expertise to facilitate how the federal government responds to a continuous stream of new mandates and evolutionary influences including the President's Management Agenda; Government Performance and Results Act; Federal Acquisition Streamlining Act; OMB Circular A-76; Federal Activities Inventory Reform Act; government reinvention initiatives such as benchmarking and streamlining.

Phase One was awarded a contract that includes Special Item Number 874-1 - Consulting Services. This allows federal customers to leverage the MOBIS contract to have Phase One provide expert advice, assistance, guidance or counseling in support of agencies' management, organizational and business improvement efforts. This may also include studies, analyses and reports documenting any proposed developmental, consultative or implementation efforts. Examples of consultation include but are not limited to: Strategic, business and action planning; systems alignment; cycle time; high performance work; process and productivity improvement; leadership systems; performance measures and indicators; program audits, and evaluations; and organizational assessments.



More accolades for WebEx Training Center!

In its Synchronous Learning Systems 360 Degree Report published on June 26th, the eLearning Guild's membership awarded three Member's Choice Awards to WebEx Training Center:

- * **The Platinum Award for Market Share in Corporate Synchronous Learning Systems with a market leading 47% share of corporate virtual classroom usage.**
- * **The Gold Award for Market Share in Education and Government Synchronous Learning Systems with a 25% share of education and government virtual classroom usage.**
- * **The Gold Award for Satisfaction in Education and Government Synchronous Learning Systems with a 7.6 rating (of a possible 10) for satisfaction among education and government virtual**

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classroom users.

Rankings in this report were based upon responses from the eLearning Guild's 25,000+ member community of learning professionals. The report provides independent validation of our leadership position in the corporate marketplace and illustrates our opportunities for continued growth in the corporate, government and education market segments. Here are some key data from the report:

- * **The vast majority of respondents report that synchronous learning systems are essential to their organizations, and that, when set up and used properly, they rival the best instructor-led training.**
- * **The average annual cost per learner to purchase and implement a synchronous learning system (first year of use) is \$42.97 (low-range of spending) and \$99.36 (high range of spending).**
- * **These systems are NOT commodities - there is a huge difference in feature usage, ease of use, satisfaction, and cost per learner.**
- * **Members that offer synchronous learning through a Learning Management System report better return on investment and a greater level of satisfaction.**
- * **The use of synchronous learning in the financial, insurance, and healthcare industries is increasing at a substantial rate.**
- * **29% of members working in organizations with more than 10,000 employees report that they do not yet use a Synchronous Learning System.**
- * **17% plan to purchase or license a synchronous learning system.**
- * **42% of Guild members plan to expand their use of Synchronous Learning Systems**



Related Articles:

[Synchronous Learning Systems - Report Abstract](#)

[WebEx Training Center Wins Three eLearning Guild Member's Choice Awards](#)

[WebEx Training Center Accolades](#)

PRESS RELEASE - Global Survey Says HR Pros Want Better Ways to Gauge Workplace Performance

Mountain View, Calif. – June 7, 2007

More than 55 percent of companies struggle when it comes to assessing employee performance, says a survey by learning and talent management software provider SumTotal Systems, Inc. (Nasdaq: SUMT). The findings of a global survey, distributed by SumTotal to more than 1,000 HR and training professionals around the globe, found that nearly half (47 percent) keep tabs on workforce performance with paper, computer spreadsheets or word-processing programs.

"Many senior-level managers simply aren't aware that relying on a paper-based system is an impediment to managing and fairly compensating their employees," said Dan Boccabella, senior director and general manager for SumTotal. "HR pros have the opportunity to play a much more strategic role, as talent scouts inside their organizations. But most of them are forced to rely on binoculars to see the talent inside their companies, instead of radar."



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PRESS RELEASE - Training and HR Execs Give SumTotal Top Marks in Customer Satisfaction Study

Mountain View , Calif. – April 10, 2007

In a recently published study, titled "2007 LMS Customer Satisfaction: An Industry Analysis of the Customer Experience with Learning Management Systems," Bersin & Associates, an independent research and advisory firm, polled more than 500 training and HR professionals as well as business executives to gauge their level of satisfaction with 13 learning management system (LMS) vendors, including talent management systems provider SumTotal Systems, Inc. (Nasdaq: SUMT). The researchers found that 75 percent of respondents were either "somewhat satisfied" or "very satisfied" with their LMS, which is software for delivering, tracking and analyzing enterprise learning. The study's authors also noted that, based on research trends, the corporate market was showing a growing interest for integrating performance management software – which automates employee performance reviews and builds a pipeline of talent – with LMS software.

About SumTotal Systems, Inc.

SumTotal Systems, Inc. (NASDAQ: SUMT) is a global provider of talent and learning management solutions. SumTotal deploys mission-critical solutions designed to align goals, develop skills, assess performance, plan for succession and set compensation. SumTotal's solutions aim to accelerate performance and profits for more than 1,500 companies and governments of all sizes, including six of the world's 10 biggest pharmaceutical makers, six of the 10 largest automotive companies in the world, four of the five branches of the U.S. Armed Forces, three of the world's top five airlines, two of the five largest banks in the world and two of the world's top five specialty retailers. Mountain View, Calif.-based SumTotal has offices across Asia, Australia, Europe and North America. For more information about SumTotal's products and services, visit

www.sumtotalsystems.com

Case Studies:

[Maricopa County Case Study](#)

[Defense Ammunition Center Case Study](#)

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Industry News:

PIECEMEAL SOA

Agencies find an edge in starting with modest service-oriented architecture projects.

Fans of Storage Arise

File-area networks centralize file systems, letting you make better use of the data they contain.

Winning the Turnover War

One of the characteristics of war is that the generals tend to fight the last battle.

Mentored Learning Goes Digital

If you search on Google for mentored learning, you will find many training organizations that offer it. The problem is, mentored learning is used to describe many different approaches to learning — how do you know exactly what you will get from a mentored learning provider?

FMA Submits Testimony Assessing Telework Policies and Initiatives in the Federal Government

Chairman Akaka, Ranking Member Voinovich and Members of the Subcommittee on the Oversight of Government Management, the Federal Workforce and the District of Columbia: My name is Tom Davison and on behalf of the nearly 200,000 managers and supervisors in the federal government whose interests are represented by the Federal Managers Association, allow me to thank you for the opportunity to present our perspective on the federal government's telework

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policies and recommendations on how to encourage the use of telework.

Generational Series, Part 2: X-Y Vision

Generation X is all grown up, and Generation Y is coming into its own. What does this mean for companies' training efforts today and tomorrow?



Telecoms Identify Sales Targets, Look to Exploit Competitors' Weaknesses

After more than two years of anticipation, everyone watching the General Services Administration's telecommunications contracting now knows who the heavyweights will be for the next decade.

First Responders Line Up for \$1B in Communications Grants; More Funds are in the Works

This summer, Florida's first responders might get better networking capabilities, Virginia's might buy extra police and fire radios, and California's might obtain six more incident command communications vehicles.

NIST Aims for a Better Smart Card

The National Institute of Standards and Technology is inviting vendors to participate in a feasibility study to determine whether a technology called Secure Biometric Match-on-Card can be used with contactless smart cards in government applications. The agency wants to determine whether the resulting transactions would be secure, accurate and fast enough for government use.

Agencies, Start Your Protocols!

By this time next year, all federal agencies must have their networks running Version 6 of the Internet Protocol. Some will meet the deadline, some won't. The CIO Council's IPv6 working group has established three criteria for successfully meeting the mandate to enable the next generation of IP on agency network backbones.

It's not just data leakage anymore...



DIA Upgrades Information Sharing System

The Defense Intelligence Agency has upgraded its system for sharing classified information across Defense Department intelligence offices. New capabilities of the DIA's All Source Intelligence Environment (ALIEN) Data Services Program include faster querying, more consistent data presentation and more nuance over who gets to see what, according to Ken Bartee, president and CEO and McDonald Bradley, which oversaw the upgrade.

Nanotechnology's Dark Side

It's not something Mork from Ork said, nor is it science fiction. Nanotechnology is here, and though its capabilities are near-miraculous, it has a dark side to which the federal government doesn't seem to be devoting as much attention as it should.

DataPath Closes Swe-dish Purchase

DataPath Inc. has completed its purchase of Swe-dish Satellite Systems AB, a move that rounds out the company's satellite earth terminal portfolio and expands its customer base.

for the company's satellite earth terminal portfolio and expands its customer base.

Vendor Interest in WiMax Blossoms

Small deployments of fixed WiMax service for military and public-safety applications have begun in this country, but mobile WiMax is expected to be the real driver for the long-awaited wireless broadband service. Deployment of a mobile WiMax could begin as early as late this year, said Richard Gorman, mobility architect at Nortel Government Solutions, although early next year is more likely.

Sum of the Parts

Information technology asset management software has been around for years. A close cousin of network management, it started as a way to "discover" and inventory hardware and software assets to better manage them. But in recent years, ITAM has evolved into the baseline data-gathering tool for much more sophisticated new methods of wringing every last dollar from investments.



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Solution Provider News:

JDSU Signs Contract for Performance Management Software from SumTotal

SumTotal Systems Inc., a global provider of talent and learning management solutions, has signed a contract to provide 7,000 employees at Milpitas, Calif.-based JDSU (an enabler of broadband and optical innovation) with TotalPerformance, software that sets and analyzes employee goals, develops succession plans, identifies high-performing workers and automates performance appraisals.

HCI, HCR Software Solutions Team Up to Advance Strategic Talent Management

The Human Capital Institute (HCI), a global professional association and educator in talent management strategies, and HCR Software Solutions, developers of compensation and performance management applications that help organizations better align employee performance with overall business objectives, have announced that HCR Software Solutions will support HCI initiatives as a global underwriter, helping bring the latest human capital education, metrics, and tools to leading corporations.

ZFS: The future for storage networks?

When Linus Torvalds, leader of the development of the Linux Kernel, considered the headache-inducing task of moving the Linux license to a newer version, he could think of only one reason to do so: To get the Sun Microsystems' Zetabyte file system. Sun was thinking about licensing its Solaris operating system, and components such as ZFS, under the GNU General Public License Version 3. And if Linux was moved to GPLv3 as well, it could use ZFS.



GOVERNMENT SOLUTIONS

The missions of security agencies within the government have changed. The needs to be highly deployable and mobile are no longer desirable; they are the new mandates and requirements to complete the mission.

NEW ENERGY TECHNOLOGIES brings this dimension and capabilities to those agencies. The NEW ENERGY TECHNOLOGIES mobile WiFi solution allows deployment, anytime, anywhere, with full operational capabilities. Surveillance, communication and the ability to access the internet while being mobile are realities with the NEW ENERGY TECHNOLOGIES solution.

By utilizing the NEW ENERGY TECHNOLOGIES solution, agencies are able to reduce the amount of cumbersome vehicles, personnel and transportation requirements needed today to complete the simplest of missions. Instead of sending teams and equipment into locations days and weeks in advance, smaller teams can be deployed and fully operational in minutes in most cases. This factor alone can be translated into a cost savings of millions of dollars.

In addition to cost savings, the NEW ENERGY TECHNOLOGIES solution allows all of these teams to change mission and direction of travel in real time. In the current operational mode, this would require the repositioning of multiple vehicles and personnel; in many cases leaving gaps in security during the relocation. With the NEW ENERGY TECHNOLOGIES solution, the teams simply take their capabilities with them as they move with no disruption to their data, voice or video flow while under way.

These are not isolated needs; First Responders, Quick Reaction Teams, Security Details and Tactical Forces all share these requirements. The ability to communicate, see-ahead and share information are the keys to a successful mission.

The NEW ENERGY TECHNOLOGIES solution is currently being evaluated by several Government agencies.

For more information please contact: NETinfo@newenergywifi.com

AeroScout Launches T3 Series WiFi-Based Active RFID Tag

AeroScout has developed a new RFID tag that consumes less power and has advanced capabilities. The AeroScout T3 WiFi-based tag boasts "seamless indoor and outdoor reliability," "choke point" detection capabilities, and tamper proofing mechanisms for theft prevention.

WildPackets Launches Mobile Spectrum Analysis Tool

WildPackets has released OmniSpectrum v3.1, a mobile spectrum analysis solution that enables network engineers to troubleshoot RF interference problems with WLANs. The tool features a new signal-to-noise ratio chart, instant replay, interference severity assessments and a "friend" or "foe" identification of 802.11 assets. It also can identify co-channel interference. OmniSpectrum runs on a standard Windows laptop.

Ethertronics Develops Quad-Band WiFi/WLAN Antenna

Ethertronics has come out with a third-generation quad-band WiFi/WLAN internal antenna that can operate on 2.4, 4.9, 5.2 and 5.8 GHz spectrum bands (also known as 802.11 a/b/g/n+). Ideal for integrating with mobile phones, notebooks, industrial handheld devices and access points, the antenna is based on the company's Isolated Magnetic Dipole (IMD) technology, which supports longer battery life, improved reception and faster data rates. Ethertronics' IMD technology also enables the integration of multiple antennas for cellular, mobile TV reception, GPS, Bluetooth, WiFi and WiMAX.

Symantec Offers PC-Level Security and Data Protection for Windows Mobile Devices

Symantec has launched a mobile-security suite for Windows Mobile devices that offers the same level of security for handhelds as is standard for PCs. Symantec Mobile Security Suite 5.0 includes antivirus, data encryption and firewall protection, as well as an enterprise management console for IT administrators. The software suite also features an add-on to let users connect to corporate networks through IPsec VPN tunnels, and network access control so IT administrators can make sure that only the right devices are connecting to the corporate network. Administrators can use the suite to enable or disable Bluetooth, WiFi and device syncing, and to verify whether the device's security applications have been tampered with.

SAIC, Northrop divvy up Amsec

SAIC announced that it has completed the restructuring of Amsec LLC, formerly co-owned by SAIC and Northrop Grumman Corp.



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Awarded Contracts:

Getting First Responders on the Same Wavelength

DHS Special Report | The Integrated Wireless Network and Project 25 aim to synthesize first-responder radio communications.

L-1 Wins Pair of Driver's Licensing Extensions

L-1 Identity Solutions won contract extensions totaling \$20 million from Illinois and North Carolina to produce secure digital driver's licenses.

HARRIS to Supply Navy With Cockpit Map Computers

Harris Corp. has won a \$9.3 million contract from the Navy to provide digital map computers for its aircraft.

Navy Taps HARRIS for Digital Aircraft Maps

The Navy has awarded Harris Corp. a \$9.3 million contract to provide digital map computers for its aircraft.

Navy Awards Wireless Contracts to PEDIGREE

The Naval Air Systems Command awarded Pedigree Technologies an \$8.4 million wireless contract.



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GSA RFP:

Rx for IT security: RFP?

The head of the Homeland Security Department's research and development activities was chastised by a House subcommittee last month for not bringing better organization to the department's Science and Technology Directorate.

The Means to End-to-End

The award of the Networkx contracts ushers in a new era of telecommunications services for federal agencies. As the government moves from expiring contracts to the new vehicles, many agencies will upgrade technologies, revamp their networks and rethink their business processes.

Networkx Ideal for Centralized Security

The federal government's need for strict control of its computer systems and networks makes it a perfect fit for emerging services that enforce security policy through centralized network-based intelligence.

Networkx's Gravity Field

Companies with niche services seek opportunities at the fringes of the huge telecom awards.

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ConVerge News:

Save the Date:



September 16-18, 2007

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Federal Participants Include

Chief Human Capital Officers
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HR Technology Specialists/HRIS
Training & Development Directors
Leadership & Organizational Development

HrGOV Tracks



HrGOV Council & Speakers

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Office of the Director of National Intelligence
(Council Member and Speaker)

Norm Enger

Office of Personnel Management
(Council Member and Speaker)

Arleas Upton Kea

Federal Deposit Insurance Corporation
(Council Member and Speaker)

Marco Santini

General Services Administration
(Council Member and Speaker)

James Trinka

US Federal Aviation Administration
(Confirmed Speaker)

Chris Hardy

Defense Acquisition University
(Confirmed Speaker)

Kathleen James

US Department of Commerce
(Council Member and Confirmed Speaker)

Robert Moss

FDIC
(Council Member)

Dr. William Mularie

The Telework Consortium



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Focus Tracks

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Dr. W. Stan Boddie, PMP, CISSP
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Joe Chang
Defense Acquisition University
(Confirmed Speaker)

Frank Bauer
Graduate School, USDA
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Rita Mace Walston
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Jim Gill
SumTotal Systems, Inc.
(Council Member and Speaker)

Bob Lee
WebEx Learnins Solutions
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Richard Tucker
KENROB IT Solutions
(Council Member and Speaker)

The **HrGOV Strategic Intelligence Council (HSIC)** plays a key role in ensuring the delivery of cutting-edge, high-quality curriculum for senior executives in Government Human Resources and Learning/Training through providing their expert knowledge and insight to participants. The purpose of the Council, which is comprised of senior HR and Learning/Training executives from both government and industry, is to support the objectives of the **HrGOV 2007 Strategic Intelligence Council Meeting** and to serve as liaisons in building the curriculum being delivered to government attendees.

Save the Date:



SecureGOV Past Keynote Speaker





Robert Lentz

Director IA Office of Asst. Secretary of Defense
Networks & Information Integration
CIO and CIAO
US Department of Defense

Federal Participants Include

Chief Information Security Officer
Chief Privacy Officer
Chief Information Officers
Chief Technology Officers
Chief Information Assurance Officer
Chief Information Protection Officer
Senior Security Specialist
Directors of: Biometrics, Cyber Security,
Network Security, Architecture

SecureGOV Past Speakers

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CIO & CIAO US Department of Defense

Daud Santosa

US Department of Interior

Steven Shirley

US Department of Defense

Tim Schmidt

US Department of Transportation

Clifton Poole CISSM, CISM

University of Fairfax

Patrick Howard, CISSP, CISM

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CipherTrust Federal, Secure Computing / CipherTrust

Kevin Schick

Vincera

Dave Wichers

Aspect Security

Carol Moore

SecureGOV Focus Topics:

Identity Management
*Biometrics
*HSPD-12
*PIV
*FIPS 201
Inter-Agency Interoperability
Wireless Networks
Secure Telecommuting
RFID
Encryption
Cyber Security
Authentication
Secure Infrastructure
Application Security

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